



Your annual statement As at December 31, 2020

ABC Insurer Inc.

1234 West Street,
Toronto, Ontario

1 800 567 8901
abcinsurerinc.ca

This statement provides you with information on how your contract has performed this year, including the rate of return and value of guarantees. It provides you with all charges and fees associated with your contract. It will help you track your financial goals. We recommend that you read it carefully. The Fund Fact documents and annual audited financial statements for segregated funds are available upon request. Please contact your representative or us if you require additional information.

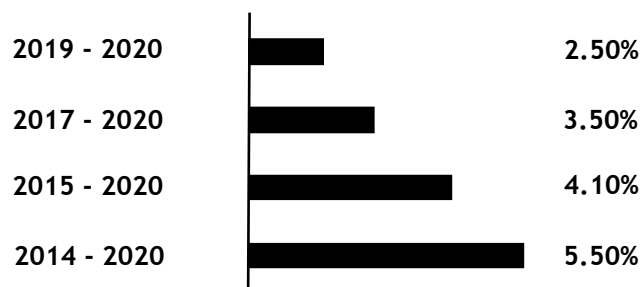
Information on your contract

Contract name: ABC RetirementPlus
Contract tax status: Registered
Contract no.: 78902314
Issue date: March 20, 2014
Owner: John Smith
Annuitant: John Smith
Designated beneficiary: Jane Smith
Your representative: George Advisor
Your representative's telephone no.: 1 416 444 5353
Your representative's e-mail address: gadvisor@advisor.ca

As at December 31, 2020			
Segregated funds	Number of units	Market value per unit (\$)	Market value (\$)
ABC Management Monthly Income Fund, Standard Series, DSC			
Guarantee 75/100	250.00	\$78.00	\$19,500.00
ABC Management Canadian Equity Fund, Standard Series, FEL			
Guarantee 75/100	450.00	\$50.00	\$22,500.00
Total ¹			\$42,000.00

Your total annual personal rate of return (net of charges)

The following graph shows your total annual personal rate of return net of charges for different periods. Note that this rate of return may be different than the rate of return realized by the segregated funds because it takes into account the timing of your deposits and withdrawals.



¹ This is not necessarily the amount you would receive if you made a withdrawal. As an example, deferred sales charges or withdrawal fees may change the withdrawal value. You can contact us to learn the actual amount you can receive.

Your Contract Number: 78902314

Holdings in your Contract On December 31, 2020

Contract values since issue on March 30, 2014

<u>Segregated funds</u>	Deposits	Withdrawals	Net Growth or Loss ³	Market value at end of 2020
ABC Management Monthly Income Fund, Standard Series 75/100, DSC ²	\$18,666.67	\$1,666.67	\$2,500.00	\$19,500.00
ABC Management Canadian Equity, Standard Series 75/100, FEL	\$19,500.00	\$0.00	\$3,000.00	\$22,500.00
Totals	\$38,166.67	\$1,666.67	\$5,500.00	\$42,000.00

Contract values since December 31, 2019

<u>Segregated funds</u>	Market value at end of 2019	Deposits	Withdrawals	Net Growth or Loss ³	Market value at end of 2020	Fund expenses ⁴
ABC Management Monthly Income Fund, Standard Series 75/100, DSC ²	\$20,650.21	\$0.00	\$1,666.67	\$516.46	\$19,500.00	1.18%
ABC Management Canadian Equity, Standard Series 75/100, FEL	\$21,951.22	\$0.00	\$0.00	\$548.78	\$22,500.00	2.04%
Totals	\$42,601.43	\$0.00	\$1,666.67	\$1,065.24	\$42,000.00	
Total annual rate of return				2.5%		

² Your fund has a deferred sales charge. You can withdraw all the money in this fund, but you may be charged a fee to do so if you are withdrawing those funds before the end of the 7-year deferred sales charge period.

³ Total charges deducted from your return are detailed in the following section.

⁴ The fund's expenses are made up of the management fee, operating expenses, and trading costs.. You don't pay these expenses directly. We periodically deduct them from the value of your investments to manage and operate the funds. They affect you because they reduce the fund's returns. These expenses add up over time. Fund expenses are expressed as an annual percentage of the total fund's value. They correspond to the sum of the fund's management expense ratio (MER) and trading expense ratio (TER). These costs are already reflected in the current values reported for your fund investments. The dollar amount of the expense calculated from the fund expense ratio is included in the costs described below in the following section.

Your Contract Number: 78902314

Details of charges for the year 2020

Important: Review Your Costs

This part of the report shows the total cost of owning your contracts last year. These costs impact your returns. This does not include fees billed directly by your representative, if applicable.

Your cost of investing is impacted by your choices.

Your total cost of investing was \$760 last year

Withdrawal fees on deferred sales charge investments ⁵	\$50.00
Transfer fee	\$20.00
Investment fund expenses (Fund expenses) ⁶	\$645.00
Insurance cost for your guarantees ⁷	\$45.00
Total	\$760.00

⁵ You paid this cost to us because you withdrew money from a fund before the end of the deferred sales charge period, and it was more than your contract said you could withdraw without paying a deferred sales charge. You paid this cost directly from money withdrawn from your contract and it reduced the amount you received when you withdrew money.

⁶ This is what you paid us to manage and operate the funds in which you have invested. Different funds charge different levels of fees. These fees are deducted from the value of your investments – you do not pay these fees directly. They reduce the value of each unit in the funds you hold, and therefore reduced your return on investment. These costs are already reflected in the market values reported for your fund investments.

⁷ This is what you paid us this year for the insurance guarantees under your contract: the Maturity Guarantee, the Death Guarantee and the guaranteed withdrawal amount. You paid this cost by withdrawing investments in your contract.

Your Contract Number: 78902314

Your contract's guarantees

Your contract contains an insurance portion that offers you protection against negative market movements. You have a death guarantee and a maturity guarantee that protect a portion of your investment.

When you decide to withdraw money from your contract, you also have a guarantee that you will be able to withdraw a certain amount for a certain period of time or for the remainder of your life. The guaranteed withdrawal amount will be payable to you even if the net asset value of the guaranteed segregated funds in the contract is less than this amount.

The chart below shows the actual value of those guarantees.

Guarantee 75/100 ⁸		
Market value of your segregated funds:		\$42,000.00
Maturity date of the guarantee:		January 12, 2084
Value of 75% guarantee at maturity:		\$27,428.42
Value of 100% guarantee on death:		\$36,571.22
Date of the next automatic reset of your guarantees ⁹		March 30, 2024

Accumulation phase		
Guaranteed lifetime annual withdrawal amount, if taken: ¹⁰		
	At age 55	\$575.50
	At age 65	\$893.65
	At age 70	\$1,353.20

⁸ On withdrawal, the value of your guarantees is adjusted proportionally to the market value of your contract at the time of withdrawal. For example, if someone withdraws \$1,200 when the market value of the segregated fund contract is \$6,000, the withdrawal will reduce the market value of the segregated funds by 20 per cent (\$1,200/\$6,000). The maturity and death benefit guarantee amounts will be reduced proportionally by the same 20 per cent.

⁹ You may make discretionary resets up to 3 times per year subject to certain conditions, as stipulated in your contract. Kindly contact your representative for additional information on the subject.

¹⁰ Guaranteed withdrawal amounts have been calculated assuming no bonus, no deposit or withdrawal, no future return and no reset of guarantees between now and the start of annual periodic withdrawals.

DEFINITIONS

- **Accumulation Phase:** This phase starts when you begin making deposits into the contract and continues until you notify us you would like to trigger the Withdrawal Phase to start taking scheduled withdrawals.
- **Deposit:** Amount you paid to us for the purchase of segregated fund units.
- **Market value:** This is the value of your investments, calculated by taking the number of fund units and multiplying it by the market value per unit.
- **Net Growth / Loss:** This is the amount your investments have increased or decreased other than due to deposits, withdrawals or transfers in or out.
- **Reset:** Option enabling the contract holder to reevaluate the guaranteed values applicable to his or her contract.
- **Segregated Fund:** A separate and distinct group of assets maintained by an insurer in respect of which the benefits of a variable insurance contract are provided.
- **Total annual personal rate of return:** This is how your investments have performed over time. This is calculated using an industry-standard method known as the “money weighted method” which factors in the time of your deposits and withdrawals (net of all charged fees) and does not take income tax into account. Your actual returns will depend on your personal tax situation. Since most benchmarks do not consider funds’ management fees and operating fees, your personal rate of return cannot be directly compared with an index.
- **Transfer:** Sometimes called a switch, this is the withdrawal of units in a fund for the purpose of purchasing units in another fund.
- **Withdrawal:** Withdrawals out of the contract from specific segregated fund units.