

# 2002 BCSECCOM 389

## Schedule "A" Settlement Agreement

Wayne A. Hansen

*Securities Act, RSBC 1996, c. 418*

[para 1]

The following settlement of issues has been reached between Wayne A. Hansen (Hansen) and the Executive Director.

### **Agreed Statement of Facts**

[para 2]

As the basis for the undertakings and orders referred to in this settlement, Hansen acknowledges the following facts as correct only for securities regulatory purposes here and elsewhere:

1. Hansen is a Chartered Accountant.
2. Specialized Surgical Services Inc. (Specialized Surgical) is a non-reporting issuer incorporated in British Columbia on March 8, 1995.
3. Specialized Surgical was attempting to open a private hospital in Coquitlam, British Columbia under the name Croft Clinic.
4. James Swanney (Swanney) was the president and majority shareholder of Specialized Surgical.
5. Swanney contacted Mark Webster Vaughan Foster (Foster) in 1996 seeking capital on behalf of Specialized Surgical.
6. Foster was employed by Royal Advent Securities Corporation (RASC) and registered as a mutual fund salesperson at the time of being initially contacted by Swanney.
7. RASC is a non-reporting issuer incorporated in British Columbia on August 3, 1994, and is a registered securities dealer under the *Securities Act, RSBC 1996, c. 418* (the Act).

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8. RASC agreed to raise funds for Specialized Surgical through an unregistered affiliate Royal Advent Capital Corporation (RACC) in return for a 10% commission on all funds raised and a 5% corporate finance fee.
9. Fund raising activities were commenced in the spring of 1997. As Specialized Surgical did not have an up to date offering memorandum it was decided to use an offering memorandum of RACC.
10. On or about March or April 1997, RASC, using the RACC offering memorandum, raised \$485,000 from 18 clients (the RACC Investors).
11. Specialized Surgical issued its own offering memorandum (the Transitional OM) on August 26, 1997.
12. Foster and Hansen became directors of Specialized Surgical on September 9, 1997. Hansen was the Chief Financial Officer.
13. On or about September 15, 1997, RACC delivered a Rescission Notice to the RACC Investors providing that they had the right of rescission relating to the RACC shares that could be exercised within 15 days of the notice date.
14. All of the investors exercised their right of rescission and exchanged their RACC shares for shares issued by Specialized Surgical.
15. The shares issued by Specialized Surgical pursuant to the Rescission Notice were subject to the terms and conditions set out in the Transitional OM.
16. The Transitional OM contained misrepresentations including:
  - (a) that Specialized Surgical intended to repay subscription receivables of \$485,000 when they did not;
  - (b) not disclosing that Specialized Surgical was paying commissions to the agents of RASC for the exercise of the rescission in favour of Specialized Surgical; and
  - (c) not disclosing that Foster was an agent of RASC and thereby earning commissions on the rescission.

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17. Hansen, as a director of Specialized Surgical at the time of the Rescission Notice, without any fraudulent intent, authorized, permitted or acquiesced in the misrepresentations made in the Transitional OM, contrary to section 50(1)(d) of the Act and the public interest.
18. Hansen, by means of the conduct described in paragraphs 16 and 17 above, was in breach of his duties as a director of Specialized Surgical contrary to section 118 of the *Company Act*, RSBC 1996, c. 62 (the Company Act).
19. Foster First Financial Corporation (Foster First) was incorporated on September 15, 1997. Foster was the president and majority shareholder of Foster First.
20. Swanney was a director and minority shareholder of Foster First.
21. Swanney signed a subordination agreement on favour of Foster First on September 23, 1997, for \$100,000 that represented the statutory working capital requirement for Foster First.
22. Foster purchased 25,001 shares of Specialized Surgical on September 30, 1997.
23. Specialized Surgical issued an offering memorandum dated November 12, 1997 (the Specialized Surgical OM). This offering memorandum did not disclose that:
  - (a) Swanney was a director of Foster First;
  - (b) Foster was a director of Specialized Surgical;
  - (c) Swanney provided the operating capital for Foster First;
  - (d) Foster and Swanney each owned shares in each others companies; and
  - (e) there were more recent audited financial statements, dated November 1, 1997, than the statements disclosed dated May 31, 1997.

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24. Hansen, as a director of Specialized Surgical at the time of the Specialized Surgical OM, without any fraudulent intent, authorized, permitted or acquiesced in the misrepresentations made in the Specialized Surgical OM, contrary to section 50(1)(d) of the Act and the public interest.
25. Hansen, by means of the conduct described in paragraphs 23 and 24 above, was in breach of his duties as a director of Specialized Surgical contrary to section 118 of the Company Act and the public interest.
26. RASC did not renew Foster's contract of employment when it expired on November 30, 1997.
27. Foster First was registered as a securities dealer on December 18, 1997.
28. Foster was employed by Foster First on December 22, 1997, as a mutual fund salesman.
29. Foster, at the suggestion of staff of the British Columbia Securities Commission (the Commission), resigned as a director of Specialized Surgical on December 31, 1997.
30. Foster First and Specialized Surgical entered into a contract on January 2, 1998, whereby Foster First was the sole financing agent for Specialized Surgical in return for a 10% commission and a 5% corporate finance fee.
31. Foster was appointed Vice-President of Marketing for Specialized Surgical in February of 1998 and remained in that capacity until June 1999. This was not reported to the Commission.
32. Specialized Surgical defaulted entirely on its February 1998 mortgage payment for the Croft Clinic land and building.
33. On or about March 27, 1998, Foster received a transfer of 100,000 shares of Specialized Surgical from Swanney as partial compensation for past services rendered to Specialized Surgical.
34. Foster acquired 300,000 shares of Specialized Surgical from another director free of charge on April 8, 1998.

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35. On or about June 1, 1998, Foster First entered into a contract with Specialized Surgical to provide administrative services to Specialized Surgical and those services were provided by Foster, Foster First, M.W. Foster and Associates Ltd. (M.W. Foster), and its employees until about June 1999.
36. M.W. Foster is a non-reporting issuer incorporated in British Columbia on April 8, 1993. At all material times, the sole director and officer of M.W. Foster was Foster.
37. Robert Murray, an employee of Foster First was appointed a director of Specialized on or about May 21, 1998, to replace Foster and acted in such a capacity until May 31, 1999.
38. A judgment was entered against the Croft Clinic land and property on August 27, 1998.
39. A certificate of Pending Litigation was filed against the property on January 8, 1999.
40. Hansen resigned as a director of Specialized Surgical on March 11, 1999.
41. The Specialized Surgical OM of November 12, 1997, was never amended to reflect any of the material changes described in paragraphs 26 to 39 above.
42. Foster and Foster First sold approximately \$530,000 of Specialized Surgical shares to non-directors under the Specialized Surgical OM between November 12, 1997, and the resignation of Hansen as a director on March 11, 1999.
43. Hansen, as a director of Specialized Surgical, without fraudulent intent, authorized, permitted or acquiesced in the misrepresentations made in the Specialized Surgical OM as a result of the failure to amend for the material changes described in paragraphs 26 to 39 above, contrary to section 50(1)(d) of the Act and the public interest.
44. Hansen, by means of the conduct described in paragraphs 41 and 43 above, was in breach of his duties as a director of Specialized Surgical contrary to section 118 of the Company Act and the public interest.

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45. Specialized Surgical raised approximately \$1.3 million from non-directors during the time Hansen was a director. These funds were raised pursuant to the sophisticated purchaser exemption in section 128(b) of the *Securities Rules*, B.C. Reg. 194/97 (the Rules).
46. The Form 20s that were filed with the Commission by Specialized Surgical contained misrepresentations that the distributions were made to sophisticated purchasers when some of the investors did not meet the self-assessment of financial risk or net worth requirements of section 128(b) of the Rules.
47. Hansen, as a director of Specialized Surgical, without fraudulent intent, authorized, permitted or acquiesced in these misrepresentations, contrary to section 50(1)(d) of the Act, sections 135 and 139 of the Rules, and the public interest.

### **Mitigating Factors**

[para 3]

The Executive Director has taken into account the following facts as factors mitigating the sanctions which would otherwise have applied in the public interest:

1. Hansen has co-operated fully with staff of the Commission in the course of this investigation.
2. Hansen was not involved in the fund raising activities of Specialized Surgical or the day-to-day operations of the business.
3. Hansen experienced significant obstacles in the performance of his duties as a director as Swanney and Foster would not provide him with timely and accurate information concerning Specialized Surgical.
4. Absent the mitigating circumstances a payment to the Commission of \$25,000 would have been appropriate.

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### **Undertakings**

[para 4]

Hansen undertakes:

1. to pay to the British Columbia Securities Commission the sum of \$15,000, of which \$3,000 represents costs of the investigation;
2. to comply fully with the Act, Rules, and applicable regulations; and
3. not to say anything, in writing or orally, which may contradict the terms of this settlement or call those terms into question.

### **Order**

[para 5]

Hansen consents to an order by the Executive Director (the Order) that:

1. under section 161(1)(b) of the Act, Hansen cease trading in any security for a period of eight years from the date of the Order;
2. under section 161(1)(c) that any or all of the exemptions described in sections 44 to 47, 74, 75, 98, or 99 do not apply to Hansen for a period of eight years except that Hansen may trade in securities he currently holds, solely through one registered dealer, under section 45(2)(7) of the Act;
3. under section 161(1)(d) of the Act, Hansen resign any position that he holds as a director and officer of any issuer and is prohibited from becoming or acting as a director or officer of any issuer until the later of:
  - (a) the date he successfully completes a course of study satisfactory to the Executive Director concerning the duties and responsibilities of directors and officers; or
  - (b) eight years from the date of the Order; and
4. under section 161(1)(d) of the Act, Hansen be prohibited from engaging in investor relations activities until eight years after the date of the Order.

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**Waiver**

[para 6]

Hansen waives any right he may have, under the Act or otherwise, to a hearing, hearing and review, judicial review or appeal related to, in connection with, or incidental to this settlement.

[para 7]

This Settlement Agreement may be signed in one or more counterparts, which together, shall constitute a binding agreement and a facsimile copy of any signature shall be as effective as an original signature.

[para 8]

May 8, 2002

“W. Hansen”

Wayne A. Hansen

“Katharine Stephens” )  
Witness Signature )  
Katharine Stephens )  
Witness Name (please print) )  
Flat One, 9 Campion Terrace )  
Leamington Spa, Warwickshire )  
Address )  
Researcher )  
Occupation )

[para 9]

May 10, 2002

Martin Eady  
A/Executive Director