#### Proposed Companion Policy 51-509CP to BC Instrument 51-509 Issuers Quoted in the U.S. Over-the-Counter Markets

### PART 1 – DEFINITIONS AND REPORTING ISSUER DESIGNATION

## 1.1 Reporting issuer designation

(1) BC Instrument 51-509 *Issuers Quoted in the U.S. Over-the-Counter Markets* designates as reporting issuers (OTC reporting issuers) issuers that have:

- issued a class of securities that are quoted on the OTC Bulletin Board or the Pink Sheets and not on another North American exchange or quotation system listed in the instrument (OTC issuers), and
- one or more of the significant connections to British Columbia described in section 3 of the instrument.

The instrument requires OTC reporting issuers to make some additional disclosure, and restricts the use of some of the registration, prospectus, take-over bid and disclosure exemptions that relate to them.

(2) This Companion Policy explains how the Commission interprets and applies the instrument.

### 1.2 Definitions

Terms used in the instrument that are defined in the Act, National Instrument 14-101 *Definitions* and National Instrument 51-102 *Continuous Disclosure Obligations* have the same meanings. For example,

- "investor relations activities" and "reporting issuer" are defined in the Act
- "1934 Act", "prospectus requirement", "registration requirement", "securities legislation", and "SEC" are defined in National Instrument 14-101 *Definitions*
- "AIF" and "MD&A" are defined in National Instrument 51-102 *Continuous Disclosure Obligations*

# **1.3** Reporting issuer designation

### (1) **Direction and administration of business**

An OTC issuer's business may be directed or administered in or from more than one jurisdiction. For the purposes of section 3 of the instrument, generally, an OTC issuer's business is directed or administered in or from British Columbia if:

- its head office, or another office where executive functions take place, is located in British Columbia,
- some or all of its directors are located in British Columbia, or

• any director, officer, consultant or other person who carries out executive functions for the issuer does so from an office in British Columbia, or is resident in British Columbia

Executive functions are those a president, a vice president, a secretary, a treasurer or a general manager of a corporation or other entity, or the chair of a board of directors, normally perform. These functions include responsibility for important corporate activities, such as exploration, product development, asset acquisition and development, financing, investor relations, and operations.

Generally, an OTC issuer's business is not directed or administered in or from British Columbia if the only connection to the province is the location in British Columbia of:

- an asset of the issuer, such as a mineral property or distribution or warehouse facility, or
- sales personnel, a director, or an expert, none of whom performs executive functions for the issuer

### (2) *Investor relations activities*

If an OTC issuer contracts for investor relations activities with an individual or a firm located in British Columbia, it is carrying out investor relations activities from British Columbia.

The Act defines "investor relations activities." For the purposes of the instrument, generally these activities would include communications through an investment newsletter or other publication that promotes, or reasonably could be expected to promote, the purchase or sale of securities of the OTC issuer if the OTC issuer compensates the publisher or writer for doing so. Generally, these activities would also include providing information to potential investors who request information, or to potential private placement investors.

An OTC issuer is carrying out investor relations activities in British Columbia if it communicates from anywhere with persons in British Columbia, or communicates from British Columbia with persons anywhere, in a way that promotes, or reasonably could be expected to promote, the purchase or sale of its securities.

### (3) New OTC issuers

If an OTC issuer distributes securities to British Columbia residents before its tickersymbol date, it will be a reporting issuer under section 3(c) of the instrument. This provision applies only to OTC issuers with ticker-symbol dates on or after September 15, 2008.

### 1.4 Ceasing to be a reporting issuer

An OTC reporting issuer may cease to be a reporting issuer under three circumstances:

a) it satisfies all the conditions in section 4, including filing a notice in Form 51-509F1 OTC Issuer Ceases to be Reporting Issuer in British Columbia,

- b) it ceases to be an OTC issuer because a class of its securities becomes listed or quoted on one of the exchanges or quotation systems listed in section 1(b) of the instrument, or
- c) it receives an order from the Commission that it is no longer a reporting issuer.

BC Instrument 11-502 Voluntary Surrender of Reporting Issuer Status is not available to OTC reporting issuers.

An OTC reporting issuer that ceases to be a reporting issuer may become a reporting issuer again if its circumstances change.

## 1.5 Minimum reporting period

An OTC issuer that becomes an OTC reporting issuer remains a reporting issuer for a minimum of one year after it no longer has a significant connection with British Columbia. An issuer that ceases to be an OTC issuer as described in section 1.4(b) above ceases to be an OTC reporting issuer under the instrument on the date its securities are first so listed or quoted.

### **1.6** Forms to be filed on ceasing to be an OTC reporting issuer

Section 4 provides that if an OTC reporting issuer has no significant connection to British Columbia for at least one year, it may cease to be a reporting issuer on filing BC Form 51-509F1 *OTC Issuer Ceases to be Reporting Issuer in British Columbia*.

BC Form 51-509F4 *Issuer Ceases to be OTC Reporting Issuer* is for an OTC reporting issuer that ceases to be an OTC issuer as described in section 1.4(b) above Filing this form is voluntary, but the filing may be the only means by which the Commission will be aware that the issuer has ceased to be an OTC reporting issuer. Filing the form will help prevent the Commission from placing the issuer on the defaulting issuer list, or cease trading the issuer's securities, for failure to file required documents.

# PART 2 – DISCLOSURE

### 2.1 Disclosure obligations of OTC reporting issuers

An OTC reporting issuer has the same disclosure obligations as other reporting issuers under the Act and regulations, subject to Part 2 of the instrument. For example, OTC reporting issuers are subject to requirements in addition to those described in the instrument, including:

- (a) National Instrument 43-101 *Standards of Disclosure for Mineral Projects*; NI 43-101 will require most OTC reporting issuers in the mineral business to file with their first AIF a technical report for each material mineral property
- (b) National Instrument 51-101 *Standards of Disclosure for Oil and Gas Activities*; NI 51-101 will require most OTC reporting issuers in the oil and gas business to file, when they first file audited annual financial statements, a statement of

reserves data and other information, a report of an independent qualified reserves auditor, and a related report of management and directors

- (c) National Instrument 52-107 *Acceptable Accounting Principles, Auditing Standards and Reporting Currency*
- (d) National Instrument 52-108 Auditor Oversight

BC Instrument 52-511 *Relief for venture issuers from certain certification requirements* will be available to an OTC reporting issuer.

# 2.2 Guidance

These policies provide guidance to reporting issuers about disclosure obligations

- (a) National Policy 51-201 *Disclosure Standards*
- (b) National Policy 58-201 Corporate Governance Guidelines

Most instruments that impose disclosure obligations have companion policies that also provide guidance.

## 2.3 Disclosure obligations of insiders of OTC reporting issuers

Insiders of an OTC reporting issuer have the same disclosure obligations as insiders of other reporting issuers under the Act and regulations.

### 2.4 Exemptions for SEC filers and their insiders

An OTC reporting issuer that has a class or securities registered under section 12 of the United States *Security Exchange Act of 1934* or is required to file reports under section 15(d) of that Act may have exemptions from most continuous disclosure requirements available to it. It will not have any exemption from material change reporting requirements.

OTC reporting issuers must comply with the same timely disclosure requirements for material change reporting as domestic reporting issuers. The requirements, in section 85(b) of the Act and Part 7 of National Instrument 51-102 *Continuous Disclosure Obligations*, are to issue a news release and file the news release and a material change report on SEDAR.

Insiders of OTC reporting issuers that are SEC filers may have exemptions from insider reporting requirements.

The most common exemptions from continuous disclosure requirements for SEC filers and their insiders are in:

• National Instrument 51-102 *Continuous Disclosure Obligations* 

- National Instrument 52-107 Acceptable Accounting Principles, Auditing Standards and Reporting Currency
- National Instrument 52-109 *Certification of Disclosure in Issuer's Annual and Interim Filings*
- National Instrument 71-102 Continuous Disclosure and Other Exemptions
- National Instrument 71-101 The Multijurisdictional Disclosure System

### 2.5 Registration statement

The requirement to file a registration statement under section 7 of the instrument applies only to an issuer that is an OTC reporting issuer under the instrument when it obtains its ticker symbol. If it is, then it must file the last registration statement it filed with the SEC – generally speaking, this will be a registration statement to register the sale of previously issued, restricted securities.

## 2.6 Investor relations information

The required form under section 8 of the instrument is Form 51-509F2 *Notice of Investor Relations Activities*. If the investor relations activities are a material change then the requirements for material change reporting apply. In that case, the OTC reporting issuer may comply with its obligation to file a news release under section 7.1 of National Instrument 51-102 *Continuous Disclosure Obligations* by filing the news release on Form 51-509F2.

## 2.7 Personal information forms

Under Section 90 of the Act, the Executive Director may require a director, an officer, a promoter or a control person of an issuer, within the time specified, to provide information.

Effective September 30, 2008, the Executive Director requires:

- each director, officer, promoter and control person of an OTC issuer that becomes a reporting issuer under the instrument to provide information within 10 days of the OTC issuer becoming a reporting issuer under the instrument, except for a promoter of an OTC issuer that becomes an OTC reporting issuer more than two years after its ticker-symbol date, and
- each person that becomes a director, officer or control person of an OTC reporting issuer to provide information within 10 days of the person becoming a director, officer or control person of an OTC reporting issuer.

BC Policy 13-601 *Required Forms* sets out this requirement and specifies Form 51-109F3 *Personal Information Form and Authorization of Indirect Collection, Use and Disclosure of Personal Information* for this purpose. If a promoter or control person is not an individual, then its directors, officers and control persons must provide information on this form.

The Commission does not make any of the information provided in these forms public.

### **PART 3 – RESALE OF PRIVATE PLACEMENT SECURITIES**

### **3.1** Resale of seed stock

The restrictions on resale of seed stock in the instrument only apply to seed stock that a person purchases after September 15, 2008.

A person who acquires securities of the issuer after September 15, 2008 and before the issuer's ticker-symbol date, may sell his or her securities in a private transaction using any available exemption until the issuer's ticker-symbol date.

On and after an OTC reporting issuer's ticker-symbol date, a person who acquired securities of the issuer after September 15, 2008 and before the ticker symbol date may trade those securities only:

- into a formal take-over bid using the exemption in section 2.16 of National Instrument 45-106 *Prospectus and Registration Exemptions*, or
- from an account in his own name through an investment dealer who executes the trade through the OTC Bulletin Board or Pink Sheets.

## 3.2 Legending seed stock

Since investors may trade shares purchased before the issuer's ticker-symbol date under available exemptions before the restriction on resale applies to the issuer's securities, the issuer may wish to legend all share certificates, so that if the shares are traded to an investor in British Columbia, the restriction applies to the shares in the investor's hands. The legend is important because it helps to ensure that the shareholder complies with restrictions on transfer.

### 3.3 Resale of private placement securities acquired after ticker-symbol date

Section 12 of the instrument restricts the resale of securities acquired in a private placement after the issuer's ticker-symbol date to trades that meet the conditions of the section, which include a hold period, volume limitations, and require that the sale be made through an investment dealer who executes the trade through the OTC Bulletin Board or Pink Sheets.

# PART 4 – OTHER EXEMPTION RESTRICTIONS

### 4.1 Directors, officers, employees, consultants

Because an OTC reporting issuer is an unlisted reporting issuer under National Instrument 45-106 *Registration and Prospectus Exemptions*, section 2.25 of that instrument applies to trades of the issuer's securities by the issuer or a control person to a director, officer, employee, consultant (or other person described in section 2.24 of that instrument). Section 2.25 requires non-management shareholders to approve those trades if the limitations in that section are exceeded.

#### PART 5 – TRANSITION

#### 5.1 Financial reporting obligations for non-SEC filers

The Instrument provides a transition period for an OTC reporting issuer that is not an SEC filer.

- (a) annual the issuer's first financial year for which it must file annual financial statements and related MD&A is the financial year that begins on or after January 1, 2008. Therefore, an issuer whose financial year ends on December 31, 2008 would be required to file its first annual audited financial statements and related MD&A for the financial year ended December 31, 2008. The filing deadline would be 120 days later, on April 30, 2009.
- (b) interim the issuer's first period for which it must file interim financial statements and related MD&A begins on or after January 1, 2008 and ends after September 15, 2008. Therefore, an issuer whose financial year ends on December 31, 2008 would be required to file its first interim financial statements and related MD&A for the nine-month period ended September 30, 2008. The filing deadline would be 60 days later, on December 1, 2008.

The Continuous Disclosure Filing Calendar on our website describes the deadlines reporting issuers must meet in filing required continuous disclosure.

#### 5.2 Audit committee rule

An OTC reporting issuer that is not a reporting issuer in any other Canadian jurisdiction is not required to comply with National Instrument 52-110 *Audit Committees* until its first annual meeting after September 30, 2008 or September 30, 2009, whichever is earlier.