British Columbia Securities Commission

Registrant Outreach Workshop

November 21, 2016

Panel Discussion – Cyber Security Topical Questions

- BCSC and industry examples of cyber incidents and impacts
- Overview of some of the technical, physical and personal risks that are relevant to cyber security
- Discussion on best practices to identify and mitigate cyber risks

Derivatives Trade Reporting (Jag Brar)

- MI 91-101 defines what we consider to be a derivative and what is excluded
- Impact of trade reporting will be minimal to most; obligation to report the trade falls to the dealer in the transaction
- Several new derivative rules are coming down the pipe, which may have a more direct impact to your business: margin & collateral requirements, mandatory clearing, and registration regime

Primed for T+2 in 2017? (Meg Tassie)

- The securities industry is working to shorten the settlement cycle by a day to T+2. The U.S. and Canada plan to implement on **September 5, 2017.** CCMA coordinates Canadian industry (www.ccma-acmc.ca).
- CSA staff strongly support Canada implementing T+2 on the same timetable as the U.S. CCMA says Canada must move to T+2 on the day the US does – even if firms aren't ready
- CSA's proposed NI 24-101 amendments would change trade matching deadlines No more extra time to match trades from outside North America

<u>Clarifying Custody</u> Requirements (Isaac Filate)

- Requires registrants to ensure that clients' assets are held by a qualified custodian, subject to certain exceptions
- Requires registrants to use an independent custodian to hold their clients' assets, subject to certain exceptions
- Prohibits registrants from registering or holding clients' assets in the name of the registrant, subject to certain exceptions
- Requires registrants to disclose to clients where and how the clients' assets are being held

Enhancing Client-Registrant Relationship (Sarah Corrigall-Brown)

- Overview of targeted amendments
- BCSC position on best interest standard
- Themes arising from comment letters on CSA Consultation Paper 33-404

CMR – Issues and Best Practices from the Field (Victor Lai & Colleen Ng)

Anti-Money Laundering Policies and Procedures

- KYC and Suitability
- Accounting and Financial Monitoring
- Hiring, Training and Supervision
- Personal Trading
- New CSA publication: CSA Staff Notice 31-347 Guidance for Portfolio Managers for Service Arrangements with IIROC Dealer Members

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